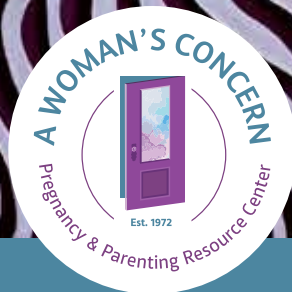


Compassion | Support | Education

*Life  
Matters*  
at AWC

*Impacting*  
**GENERATIONS**

ANNUAL REPORT 2022



WE NEED EVENT SPONSORS!



# Impacting Generations at AWC

2023 ANNUAL PARTNERS' EVENT

THURSDAY  
**APRIL**  
**27**  
**2023**

**YOU'RE INVITED  
TO JOIN US AT  
CALVARY CHURCH**

1051 Landis Valley Road, Lancaster, PA

Doors Open  
5:30pm

Dinner and Program  
6:00pm

## REGISTRATION

Seating is limited, so registration is required to reserve your seat.

Please register online at [FriendsOfAWC.com](http://FriendsOfAWC.com) by April 6.

## NEED HELP?

Call us at 717-207-7728.



Scan for details

FEATURING SPECIAL GUEST

# LAWRENCE JONES



LAWRENCE JONES  
CROSS COUNTRY

DETAILS & REGISTRATION AT [FRIENDSOFAWC.COM](http://FRIENDSOFAWC.COM)

## 2022 will forever be remembered as the year that the Supreme Court of the United States overturned Roe v. Wade.

For AWC, it would have already been a memorable year as we celebrated our 50th anniversary; however, this groundbreaking announcement made it all the more so in a lot of ways. If we used the word “pivot” to describe the COVID years, we could summarize 2022 with the word “adapt.”

We adapted our building to protect us from potential physical threats.

We adapted our websites to protect us from virtual threats.

We fought with big tech and adapted our advertising strategies to allow our services and resources to continue to reach those in need.

Despite challenges both anticipated and quite unexpected, we made the necessary adjustments, successfully navigating the ups and downs of 2022, and have come out here—in 2023, ready to face whatever storm approaches next.

This process reminds me of what our clients go through when they seek out help at AWC. In the midst of the unexpected, we help them overcome their obstacles through our comprehensive medical services, referrals for community support, our Strong Families pregnancy and parenting education program, and our thriving fatherhood program called Courageous Dads. No matter what the circumstances, we know that what our families need to achieve long-term success isn't just a boost or a hug or even a free car seat. They need to build stability—a foundation to grow from. Strong roots.

As we head into this year and look ahead to the next 50, we're proud of what we accomplished in 2022. Let me share just a few of the highlights:

### GENEROUS GIVING

Total revenue last year exceeded our expectations with increases in every category, which helps to cover the continued growth we've seen in our programs and our professional staff, and, of course, for inflation.

### MEDICAL SERVICES AT AWC

In the past year, we almost doubled the number of credentialed medical professionals on our staff - including a new RN as our Nurse Manager and an additional RDMS (sonographer). This growth allowed us to perform 267 ultrasound exams in 2022 (a 9% increase). Even more exciting—the number of babies confirmed saved from abortion by the Lord working through this team increased to 120, 15% over 2021!

### STRONG FAMILIES PARENTING EDUCATION PROGRAM

We've seen significant growth in our clients' participation in group classes, particularly our 6-part Fatherhood series and our sexual health series Your Whole Self. Additionally, the number of families who continued attending classes through their babies' first birthdays and completed the entire program in 2022 increased by 26% over the previous year.

I could go on and on, but you can read about all the growth and record-breaking numbers we experienced this year in our annual report infographic on pages 6-7.

It all comes down to this: We are grateful for you. You stepped up for Life in a huge way this year by providing us with the financial resources, prayer support, and encouragement that enabled us to continue **impacting generations** by building strong families.



A handwritten signature in black ink that reads "Jill B. Hartman".

Jill B. Hartman  
Executive Director

# Strengthening Roots to weather life's storms

**A**t some point in our lives, we are all faced with life-changing circumstances. These are the times when normal comes to a screeching halt, when decisions are not easy, and we know what happens next will have a lasting impact—the storm that "threatens our roots."

This is where AWC typically starts our journey with the women and families we serve, and it's where Marcos and Kate's story begins.

Kate and Marcos arrived at A Woman's Concern with so much on their plates already. Kate had three children from a previous marriage. One of whom, her daughter Jacquelynn, has severe cerebral palsy and is in need of constant care. Suspecting she was pregnant, Kate was worried.

Prior to this pregnancy, Kate had also experienced an ectopic pregnancy, which can be life threatening, so finding out she was pregnant again came with a host of emotions.

She called her doctor's office, but they would not schedule an appointment for her prior to the 10-week mark. The thought of waiting that long made Kate anxious. She reached out to

AWC, and we were able to schedule her for an appointment right away.

Kate came by herself for that first visit and met with our nurse for a pregnancy confirmation and ultrasound appointment. She shared her fears, her worries, and her struggles. Kate teared up after seeing the beating heart of her unborn child during the ultrasound. She shared that even though she knew it would be hard with all that was going on in her life, after seeing that heartbeat, there was no other choice but life. Our team got her set up with all the available resources right away!

Together, she and Marcos were scheduled for a Navigation appointment where they were met with further support, and where Marcos was able to get connected to our Courageous Dads program. They took advantage of individual classes,

# Tell Them AWC Sent You!

CommunityAid partners with Central Pennsylvania nonprofit organizations and churches who are addressing the needs of the communities where their stores are located. The overall purpose behind the partnership program is to achieve mutual opportunity for CommunityAid, their partners – which include AWC, and the community. “Neighbors Helping Neighbors” as they so lovingly call it!

Every time you drop off clothing or household goods to our local



CommunityAid, tell them A Woman’s Concern sent you! Your donations are directly translated into financial support for our center. This happens in several different ways. For starters, CommunityAid provides us with a quarterly rebate check based on the amount of clothing donations dropped off in our name. They also provide us with gift cards that we give to our clients to use when shopping at their store. And finally, as a CommunityAid partner, we have the incredible opportunity to apply annually for larger monetary grants.

In December 2022, we were fortunate to receive a \$37,500 grant to help fund three specific projects at AWC in the coming year:

## 1. EMPOWERED YOUTH: \$15,000

For student workbooks and additional educator hours to increase program reach

## 2. MEDICAL SERVICES: \$15,000

For additional evening medical hours offered to our clients

## 3. MARKETING: \$7,500

To support Google advertising, geofencing, and SEO, as well as grassroots marketing aimed at reaching those vulnerable to abortion

So, the next time you clean out your closets, take your donations to CommunityAid and tell them we sent you! You might also want to mention how grateful you are for their program and all the good they are doing in Lancaster!



Marcos, Kate, their four children, and their niece

group classes, and any other resource offered to them.

Kate shared, “The classes and support seemed tailored to exactly what we needed. One time, Marcos came to the center for the Car Seat Safety training taught by Officer Littlehale, and when he shared that we had other vehicles at home and he wished she could confirm those car seats were installed correctly, she came to our house and checked every car to set our minds at ease.”

Kate and Marcos’ baby daughter Elianna is now 5 months old, and their growing family is grateful for everything they have learned.

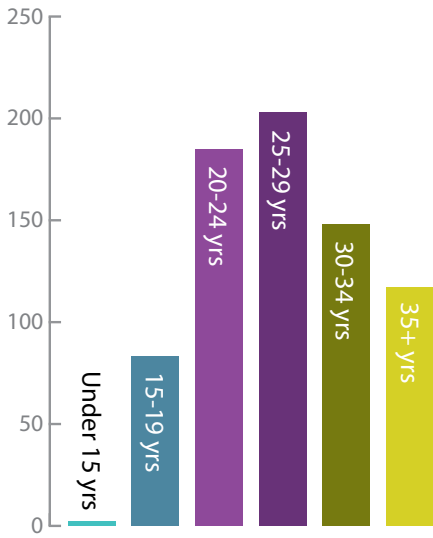
It is your generous support that allows us to continue to help families like this to see past the initial storm and gives us the resources we need to help them strengthen their roots and grow the branches of a beautiful family tree.



Terri Hershey  
Client Services Director



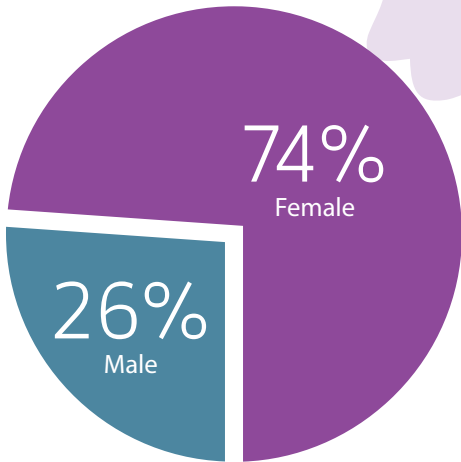
Mary Ann Albertini  
Advancement Director



Clients by Age



20  
by the N



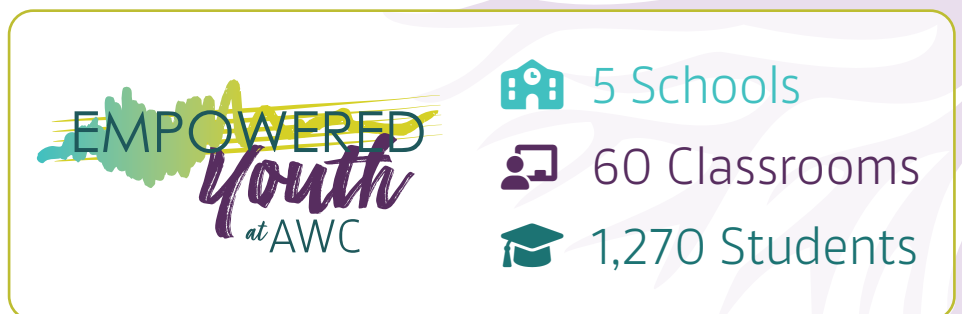
Clients by Gender



Kreyol Ayisyen  
**English** انگريزي  
Français  
**Español**  
Русский روسى عربي

Languages Spoken

English, Spanish, Haitian Creole, French, Arabic, Farsi/Persian, Russian, and more!



# 22 Numbers



This year, AWC earned SperaVita Institute's new Center of Distinction designation.

Baby Boutique  
at AWC



12,000+  
diapers & wipes



19 Staff Members

~2x credentialed medical team members in 2022!



40+ Volunteers

medical, client services, board, committees, etc.



173

bottles of prenatal vitamins



168

containers of formula



57

car seats & boosters



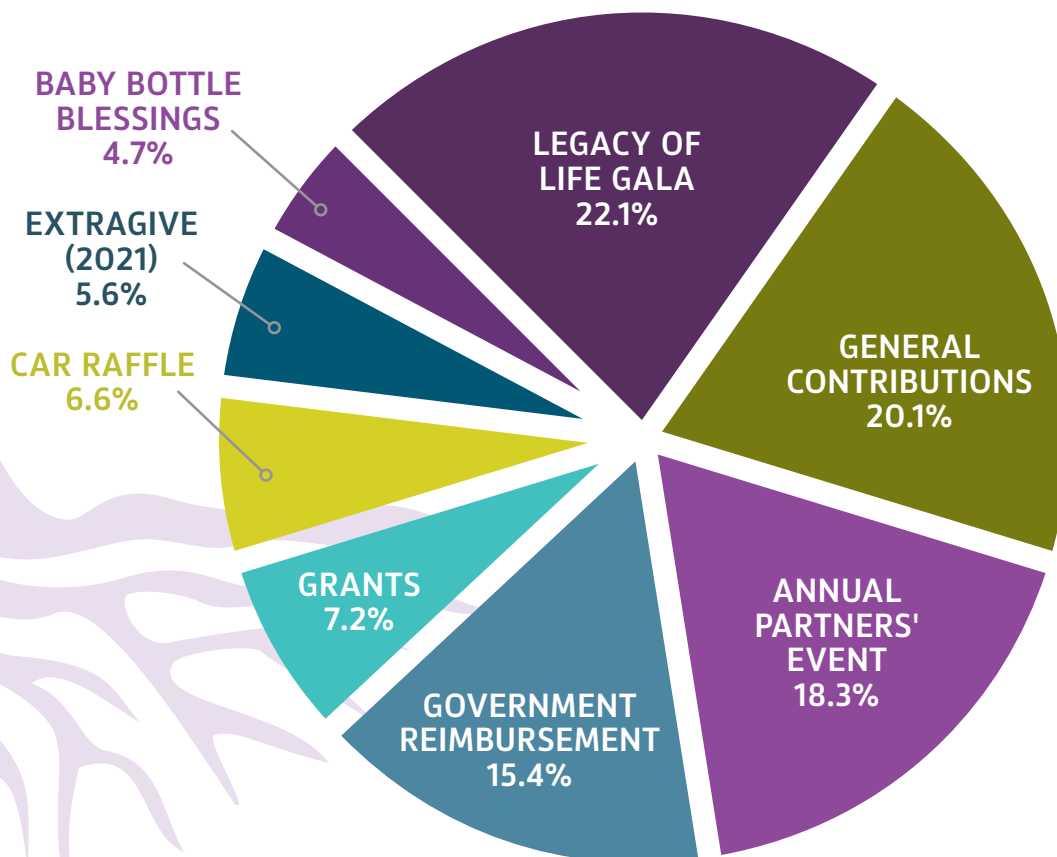
28

strollers

120+ Lives Confirmed Saved

34% Increase in Total Revenue

1,356 Unique Donors <sup>+32%</sup>



# Thank You!

Because of these generous 2022 donors\*, we'll keep building a community where families are strong and Life is cherished.

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# 100%

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*Thank You!*

# Thank You, Churches!

These local congregations supported AWC in 2022 through sponsorships, donations, in-kind gifts, Baby Bottle Blessings campaigns, baby showers, and flower sales. We are so grateful for your dedication to saving lives and building families!

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Chinese Bible Church of Lancaster	Mary Mother of the Church Catholic Church	Saint James Catholic Church	Saint Richard Catholic Church
Diocese of Harrisburg	Mission Church	Saint John Neumann Catholic Church	San Juan Bautista Catholic Church
Freedom Life Christian Church	Our Lady of Lourdes Catholic Church	Saint Joseph Catholic Church	Transfiguration Greek Orthodox Church
Grace Baptist Church	Sacred Heart of Jesus Catholic Church	Saint Leo the Great Catholic Church	Westminster Presbyterian Church
Hempfield Church of the Brethren	Saint Anne Catholic Church	Saint Peter Catholic Church - Columbia	
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# INSIDE: 2022 Annual Report

*PLUS Details about our Annual Partners' Event on April 27!*

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## Dates to Remember

**MARCH 16**

Prospective Volunteer  
Info Session

**MARCH 28**

New Volunteer  
Orientation

**APRIL 27**

Annual Partners' Event  
at Calvary Church

**OCTOBER 16**

PA March for Life

**NOVEMBER 18**

Legacy of Life Fall Gala  
at the Star Barn



## WE HAVE A SEAT FOR YOU

*(It might not be quite as fancy as this one.)*

### Join the Life-Saving Team at AWC

- **Marketing & Events Coordinator**  
(24-30 hours/week)
- **Empowered Youth Program Manager**  
(20-25 hours/week)



### DETAILS & APPLICATION

[FriendsofAWC.com/join-our-team/careers/](http://FriendsofAWC.com/join-our-team/careers/)



## Boutique Wish List

Backpack Diaper Bags  
*Eddie Bauer®, FisherPrice®, or Skip Hop®  
brands preferred*

High Chairs

Humidifiers

Receiving Blankets

Bath Lotus

Potty Chairs/Stools

Infant Front Carriers

Boppy® Pillows & Covers

Large Size Diapers  
*Sizes 5, 6 & 7*

Aveeno®/Organic Baby Toiletries  
*baby wash, baby shampoo, etc.*